



## PARTNERING WITH GATES

EARLY ENGAGEMENT, BETTER OUTCOMES

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Dear Customer,

**The machine tool industry faces unprecedented change.** Industry 4.0, IoT, digitisation, connectivity and big data are posing questions: customers are asking for increased productivity, lower running costs and quicker ROI. How to react?

**Work with a partner** who understands the challenges, **work with Gates.** From the ground up, from concept to delivery, from specialist to mainstream applications, we help deliver power transmission and fluid power solutions that promote productivity and efficiency, solutions that lower total cost of ownership and make less impact on the environment.

And it all starts with dialogue. We are engineers too, and collaboration is our strongest tool. We bring knowledge, insight and understanding to the design table. You reap the benefits.

To find out how Gates can help, [visit our website](#)

Gates Industrial Europe SARL, BATIMENT H20, Rue de Gasperich 33, L-5826 Hesperange, Luxembourg  
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